

**KASFAA**

**ON THE**

**RANGE**

**October 9 & 10, 2014**

**Dodge House Hotel and  
Convention Center**

**Dodge City, Kansas**





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The Fall Training program booklet is available electronically on the KASFAA website at [www.kasfaa.org](http://www.kasfaa.org). **\*\*You should print your own copy prior to arrival for use during the conference.**

Many of the training handouts and presentations will be available on the KASFAA website for download during or after the training.

**Dress for Fall Training is casual! Wear your jeans, boots, and spurs!**

Training headquarters is located at the registration table. If there are any emergencies, please report them to the registration table or the hotel front desk.

Complimentary wireless high speed internet is provided by the hotel in the conference center and in guest rooms.

Name badges must be worn to all training sessions and functions. If you misplace your badge, please see the registration table. KASFAA reuses name badge holders to reduce costs. Please recycle your badge on Friday by turning it in to the registration table.

Sessions are not to be recorded without the expressed permission of the presenter(s). Your cooperation is appreciated. As a courtesy to our speakers, please place your cell phone on an inaudible setting during all training sessions and meals.

Lunch and dinner on Thursday will be served buffet style. Guests of the Dodge House Hotel or the LaQuinta receive complimentary breakfast as part of their stay. Commuter attendees should plan to eat breakfast "on the trail."



# CHECK THESE OUT

## **POSSE ROUNDUP -- CONVERSATIONS WITH YOUR KASFAA LEADERS AND THE DEPT. OF EDUCATION**

THURSDAY, 9:00am — 9:45am, Gunsmoke

Start fall training off right with an informal conversation with our leaders. They are sure to provide a bonanza of information! This is also a great time to get to know these dyed in the wool financial aid administrators a little better! The Round Up is a “come and go” session so drop in anytime for a quick meet, greet and grab a seat!

- David Bartlett, Training Officer, Federal Student Aid, Department of Education
- Diane Lindeman, Director, Student Financial Assistance, Kansas Board of Regents
- Ben Kohl, current KASFAA President
- Brenda Hicks, current KASFAA President-Elect and past RMASFAA president

## **FORUM TRACK: BEST PRACTICES SESSIONS**

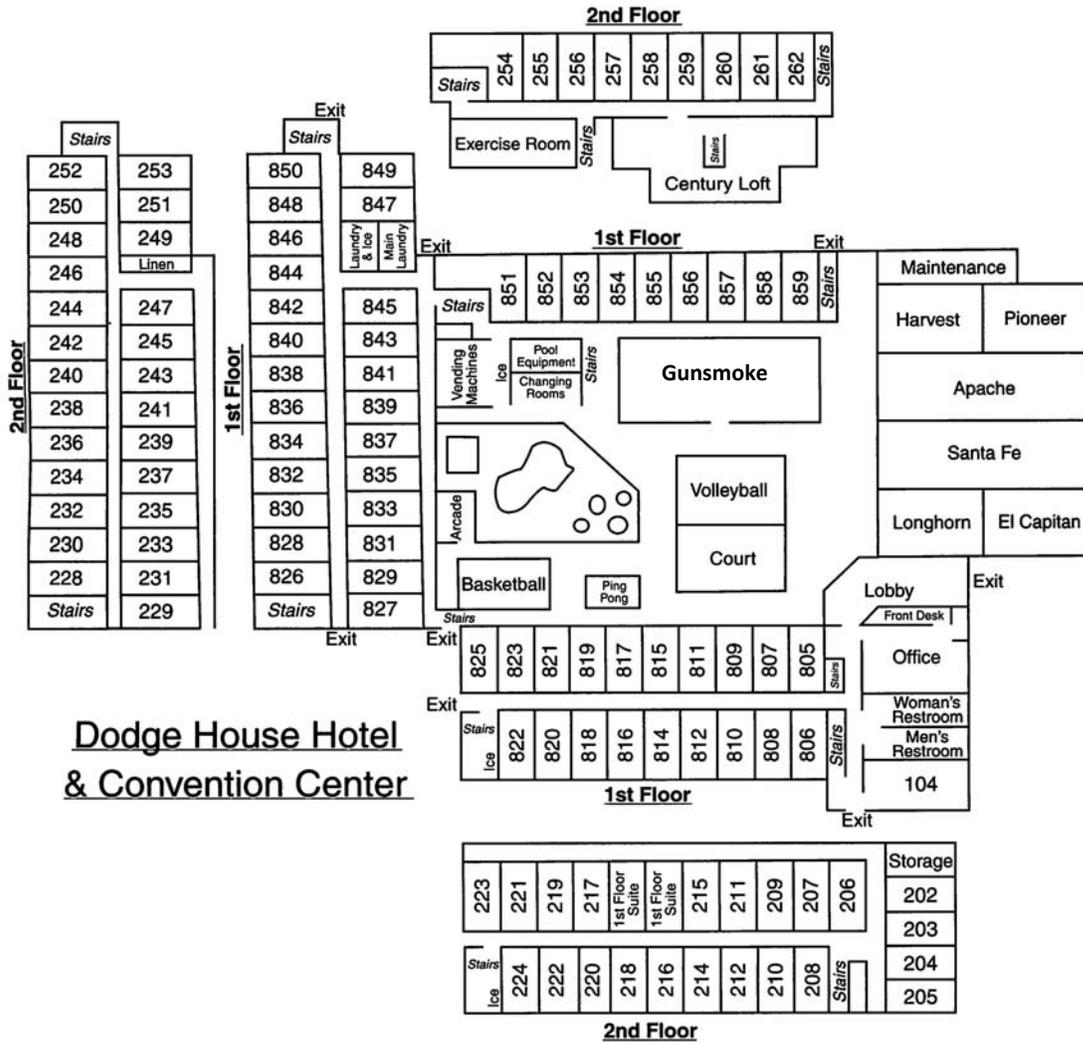
Be sure to try out KASFAA’s new FORUM TRACK. During each set of breakouts, you can choose to attend a forum session. These best practices sessions are not typical session presentations. Rather, they are best practices discussions on hot topics!

Topics to be discussed: work study, customer service, compliance, Title IV aid reconciliation for FAA and Fiscal officers, and 150% SULA implementation.

## **CONTINUING EDUCATION UNITS**

Do you want Continuing Education Units (CEUs) for your participation in KASFAA’s Fall Training? CEUs available from AFCPE and from Inceptia’s CPFM program. Please see the Registration Table or Myra Pfannenstiel for details!





## Dodge House Hotel & Convention Center

The Dodge House Hotel was one of the first buildings built in Dodge City, Kansas during the Days of the Wild Wild West when Cowboys, Outlaws, and Gunfighters roamed the streets. Wyatt Earp and Bat Masterson were frequent guests, and in 1878, Doc Holliday even had his practice in Room 24 of The Dodge House!

The Dodge House has many amenities including: restaurant & lounge, heated indoor pool & hot tub, fitness center, and indoor recreation area.



# PROGRAM AT A GLANCE

## Thursday, October 9

8:00am — 12:00pm	Howdy Partner! Registration Open	Lobby
9:00am — 9:45am	Posse Roundup -- Conversation with Your Leaders & Dept of Ed	Gunsmoke
9:45am — 10:00am	Break	
10:00am — 11:15am	Breakout Sessions (see session descriptions for details)	Longhorn, El Capitan, Harvest, Pioneer
11:15am — 11:30am	Break	
11:30am — 12:45pm	Grab your Vittles! Buffet Lunch & Business Meeting	Apache / Santa Fe
12:45pm — 1:15pm	Kansas Board of Regents Update	Apache / Santa Fe
1:15pm — 1:30pm	Break	
1:30pm — 2:45pm	Breakout Sessions (see session descriptions for details)	Longhorn, El Capitan, Harvest, Pioneer
2:45pm — 3:00pm	Break	
3:00pm — 4:00pm	Breakout Sessions (see session descriptions for details)	Longhorn, El Capitan, Harvest, Pioneer
4:00pm — 4:15pm	Break	
4:15pm — 5:00pm	Let's Ride! Member Type Breakout Sessions	Longhorn, El Capitan, Harvest, Pioneer
5:00pm — 6:00pm	College Goal Sunday Meeting	El Capitan
5:30pm — 6:00pm	Hoedown Happy Hour	Gunsmoke
6:00pm — 7:00pm	Listen for the Chuckwagon Bell Dinner Buffet	Apache / Santa Fe
6:00pm — 7:00pm	Greetings from the city of Dodge City	Apache / Santa Fe
7:00pm — 10:00pm	Don't Stop Kicking 'til the Clock Stops Tickin': Evening social activity	Apache / Santa Fe/ Gunsmoke/Pool Area

## Friday, October 10

8:00am — 9:00am	The Buck Stops Here: Federal Update	Apache / Santa Fe
9:00am — 10:00am	Breakout Sessions (see session descriptions for details)	Longhorn, El Capitan, Harvest, Pioneer
10:00am — 10:15am	Break	
10:15am — 11:15am	Breakout Sessions (see session descriptions for details)	Longhorn, El Capitan, Harvest, Pioneer
11:15am — 11:30am	Break	
11:30am — 12:00pm	Head 'em up, move 'em out! Wrap-up and prize drawing	Apache / Santa Fe



# THURSDAY BREAK OUTS, 10-11:15



## **What FAA Whippersnappers Need to Know About 150% Direct Subsidized Loan Limits**

10:00am — 11:15am, Longhorn

*Presenter: David Bartlett*

Subsidized loans have a limit of 150% of the published program length. The session will be a review of the requirement and will include any new policy decisions or COD reporting requirements.

## **Never Walk When You Can Ride Forum Track — Work Study Best Practices**

10:00am — 11:15am, El Capitan

*Forum Facilitator: Elaine Henrie*

Chew the fat with your pals about Federal Work Study. Find out what they are doing, share what you are doing and get some KASFAA on the Range inspiration! Topics include job placement, community service positions, monitoring spending and work hours, and complying with federal regulations.

## **Cowboy Up Your Public Speaking — Tools to Perfect Your Presentation Skills**

10:00am — 11:15am, Harvest

*Presenters: Janet Dodson and Shelley Sutton*

Ready, set, go! I get nervous in front of people when I have to talk to them... I don't volunteer for presentations because I don't know what to say... I know my presentations are word heavy, I don't know how to make them less wordy. All the information I need to tell them is important. Sound familiar? Shelley and Janet provide training frequently both in person and via the web. Join this fast paced and informative session to learn tips and tricks for making your presentations star worthy.

## **Fiscal Track — Wrangling the Regs: Collection/Bankruptcies Best Practices**

10:00am — 11:15am, Pioneer

*Presenter: Rechelle Brown*

Collection laws and government regulations are a fact of life in the world of student debt collection. In our increasingly litigious society, it is up to each of us to protect ourselves and our institutions by making sure we are in full compliance with the maze of laws that govern the industry. This session will review many of the laws that impact collection efforts and will be a great refresher for even the seasoned student debt collection professionals. We will cover the alphabet soup of compliance from borrower Agreements to Reg Z.



# THURSDAY BREAK OUTS, 1:30-2:45



## **Wet Your Whistle on Awarding and Disbursing Title IV Aid in Modules**

1:30pm — 2:45pm, Longhorn

*Presenter: David Bartlett*

Offering Title IV Aid in modules is an ever growing method of offering eligible programs at institutions. The session will look beyond the requirement of completing a Return of Title IV funds calculation for modules and into the awarding and disbursing of Title IV aid in modules.

## **Don't Squat on your Spurs Forum Track — Customer Service / Training / One Stop Shops**

1:30pm — 2:45pm, El Capitan

*Forum Facilitator: Myra Pfannenstiel*

Let's talk about taking customer service beyond the "A Lick and A Promise" stage! Come join your fellow cowpokes around the campfire as we talk about best practices when it comes to top notch customer service. Topics could include staff training, one-stop shops, and student satisfaction surveys.

## **Calling All Greenhorns Neophyte Track — Resources for New FAAs**

1:30pm — 2:45pm, Harvest

*Presenter: Lois Madsen*

"How does she know that?" "Where do I look up...?" These are questions the neophyte financial aid administrators (and some experienced pros) ask every day. What are the keys to information in the wonderful (mysterious) world of financial aid? This session will walk the neophyte (or experienced pro) through the federal databases: COD, NSLDS, NSLDS for students, Studentloans.gov, FAA Access to CPS, and the Mother Lode of Financial Aid information: IFAP! This lively, interactive (hands-on) session will show you where to look up student information, reports you maybe did not know you could get and how to research on IFAP. "Bring home the golden nuggets!" from KASFAA with this neophyte session. **Bring your personal laptop (or other internet enabled device) to follow along!** The hand-out will be golden addition to the tool kit in your saddlebag.

## **Fiscal Track — Smoke Signals: How to Effectively Communicate with Others**

1:30pm — 2:45pm, Pioneer

*Presenter: Patrick Hoffelmeyer*

Patrick will guide you through the myriad of communication cues (smoke signals) to help you with effective communication with co-workers, students and others.



# THURSDAY BREAK OUTS, 3:00-4:00



## **Working with Special Populations — Undocumented / Homeless / Foster Youth**

3:00pm — 4:00pm, Longhorn

*Presenters: Kathy Blau and Darcy Johnson*

While EVERYONE we work with is SPECIAL, this session will focus on a smaller group of special populations. Come in and sit a spell and learn about working with undocumented students and those who were in foster care or who identify as homeless.

## **Every Trail Has Puddles Forum Track — Compliance / Audit / Peer Review**

3:00pm — 4:00pm, El Capitan

*Forum Facilitator: Sara Honeck*

Ready to discuss all things compliance with your fellow FAAs in this forum? Topics could include the NASFAA Standards of Excellence review, NASFAA tools for self-evaluations and P&P development, FSA Assessments, cross-training and internal procedures for ensuring accuracy. Don't worry about bitin' off more'n you can chew; your mouth is probably a whole lot bigger'n you think!

## **Neophyte Track — How to Use the FSA Handbook: Learn the Whole Kit & Caboodle**

3:00pm — 4:00pm, Harvest

*Presenter: Jeanne Mott*

"What do you mean, your office wants to do what!?" In the wonderful world of financial aid, we all receive questions from other offices and staff that may not be an everyday task. An excellent source of documentation, that can be easy to find and understood, is the Federal Student Aid Handbook. Working together, participants will be challenged to locate documentation for some routine questions. Remember, "document, document, document" is the charge we all have on a daily basis. Join in on the fun. This is a hands-on activity so all you cowpokes remember to bring your laptop or tablet with ya!

## **Fiscal Track — Corraling the Stray Doggies: Perkins, Disability, and "Drowning in Defaulted Loans"**

3:00pm — 4:00pm, Pioneer

*Presenter: Shirley Bader*

Are you having difficulties corraling those stray doggies within your Federal Perkins loan program? Are you having trouble getting those doggies to cross the river on the way to the corral and feel like you are drowning in the process? This session will be a discussion about disability assignments and assignments to Department of Education as well as other possible options when making the decision whether to bring them back to the corral or allow them to roam the range.



# THURSDAY AFTERNOON/EVENING



## Let's Ride! School Breakout Sessions

4:15pm — 5:00pm

Round 'em up! Get together with colleagues from institutions similar to yours to talk about successes, challenges, concerns and opportunities.

- 4 Year Public Schools — Longhorn
- 2 Year Public Schools and Technical Schools — El Capitan
- Private Schools — Harvest
- Associate Members — Gunsmoke
- Fiscal Officers — Pioneer

## College Goal Sunday Meeting

5:00pm — 6:00pm, El Capitan

Come share ideas and information about the 2015 College Goal Sunday event! This meeting is for site coordinators and anyone interested in volunteering for College Goal Sunday.

## YEE HAW!! Join the evening fun!

Wear your boots if you got 'em & come ready to party—western style!

We're havin' a KASFAA round up after the show down.

Come ready to run the trail and test your cowboy knowledge! Then stick around to play board games and card games.

We can't wait to see y'all there!

7:00pm — 10:00pm

Join us for evening activities in the Gunsmoke room and Pool area after dinner!

Y'ALL  
CATTYWAMPUS  
HANKER HOWDY  
RECKON TUMP  
FIXIN' TARNATION  
WHUP YONDER  
AIN'T UPPITY FOLKS  
SHINDIG HOLLER  
HOOT CLODHOPPER  
FIXIN' PIDDLE  
CONNIPTION FUSS  
HUSH BRUNG FETCH  
GIT KIN  
PERSNICKETY  
VITTLES



# FRIDAY BREAKOUTS, 9:00-10:00



## **Loan Repayment Strategies: Help your Students Choose the Right Plan for Success**

9:00am — 10:00am, Longhorn

*Presenter: Diane Borchardt*

There are many repayment options available to help students plan for and successfully repay their student loans. Do you know which plans are right for your students? Research indicates that borrowers are more likely to successfully repay loans when they have selected a plan that fits their needs. This session will illustrate for you which of the seven repayment plans, including consolidation, will help them enter and successfully complete the repayment process.

## **Joint Forum Track FAA/Fiscal Officers — Don't Shoot from the Hip: Reconciliation of Title IV Aid**

9:00am — 10:00am, El Capitan

*Forum Facilitators: May Schumacher and Craig Karlin*

Join us for a very special best practices forum where financial aid administrators and fiscal officers will come together to get all-fired excited about Title IV reconciliation of Direct Loans and Pell. See how other schools handle not only reconciliation but also general FA/Fiscal relations!

## **Shoot Straight and Speak the Truth: Ethical Standards in the Financial Aid Office**

9:00am — 10:00am, Harvest

*Presenter: Mary Sommers*

Questions of ethics in our profession have changed since the elimination of the FFELP program. Now we might be more inclined to discuss ethical ramifications of leveraging financial aid or protecting FAFSA data. Because of the changes in our profession, NASFAA has embarked on a year-long exploration of ethical standards. The end product is a new Statement of Ethical Principles and Code of Conduct. During this session we will discuss the new documents and how they might impact the way we approach ethical situations on a day to day basis.

## **Cowboys Never Have Enough Guns, Dogs or Pickup Trucks: Finding Unique Private Scholarships**

9:00am — 10:00am, Pioneer

*Presenter: Diana Van Dyke*

In this session we will discuss ways to help your students find outside scholarships. This discussion will include scholarship searches, sharing methods of keeping track of little known scholarships, communicating this information to your students and giving you the inside scoop on a few private scholarships that you may not be aware of. So tighten your cinch and take up on those reins, we'll get the buck outta this subject before it's time to put out the fire and call in the dogs.



# FRIDAY BREAKOUTS, 10:15-11:15



## **The Quickest Way to Double Your Money is Fold it Over: How America Pays for College**

10:15am — 11:15am, Longhorn

*Presenter: Robb Cummings*

In its seventh year, the national study of How America Pays for College paints a picture of the commitment and resourcefulness of undergraduate college students and parents as they make the investment in higher education. One of the survey's leading findings confirms what we all hear: families believe in the value of a college education. However, in this new post-recession reality they have become more cost conscious and are taking steps to make it more affordable. Join us for this session to learn about some of the actions they are taking along with some other findings from the 2014 survey to find out how you can best advise families.

## **Ready or Not...Forum Track — 150% SULA Implementation and Reporting**

10:15am — 11:15am, El Capitan

*Forum Facilitator: Brenda Hicks*

What in thearnation?! Are you confident in your implementation of 150% SULA? Want to hear how other schools are making it work? Come to this forum session to get ideas. Hopefully everyone will leave feeling more confident rather than catawampus!

## **Ride it Like You Stole it: NASFAA Student Aid Index Tour and Scavenger Hunt**

10:15am — 11:15am, Harvest

*Presenters: Ben Kohl and Craig Karlin*

Come see the fantastic new NASFAA Student Aid Index, a great way to quickly locate information and references you need about popular financial aid topics and terms. Ben and Craig will demonstrate the new tool's features and capabilities and will discuss how the mobile-friendly index has already proven to be an essential tool. Come to this session for a chance to win prizes!

**Bring your own laptop or tablet!**

## **Fiscal Track — Circling the Perkins Wagons**

10:15am — 11:15am, Pioneer

*Presenter: Keith Fitzsimmons*

The Perkins Student Loan Program seems to be under attack. It looks like we need to defend ourselves from major changes or even possible elimination. Why is October 1, 2015 such a key date? Gather around as Keith Fitzsimmons leads the discussion on what can/should/must schools be aware of and do now for compliance and preservation. Bring plenty of yer own ammo!



# PRESENTER BIOGRAPHIES



## **Shirley Bader**

Shirley Bader joined Fort Hays State University Student Fiscal Services in 2003. She began her career at FHSU as an administrative specialist responsible for community scholarships then Administrative Officer and Accounts Receivable Manager responsible for the cashiers office. Currently, Shirley serves as the Loan Manager for Student Fiscal Services. Prior to FHSU, Shirley lived in McCook, NE and was employed as a Customer Service/Shipping & Receiving Clerk for 13 years at a lab and 5 years as the Office Manager at a pharmacy and internet servicer. She earned her Associate of Science degrees in Music and Accounting from Colby Community College, Bachelors Degree in General Studies with an emphasis in Sociology and Business from FHSU, and most recently (July 2014) her Masters of Professional Studies in Human Resource Management from FHSU. Shirley also earned a certificate in "How Effective Leaders get Things Done" from the CACUBO Leadership Development Institute in 2012. Shirley and her husband, Delvin, both natives of Oberlin, KS, have been married for 8 years. Together they have 7 children ranging from 27 to 8 years old and 5 grandchildren. Shirley has served 4 years as the Co-President of the Codell Community Civic Club. She has been a member of KASFAA since 2010 and is currently the co-chairperson of the KASFAA Fiscal Officers committee. She enjoys helping her husband with home renovation/improvement projects and is an avid Candy Crush game player currently on level 394.

## **David Bartlett**

David Bartlett is a Training Officer with the U.S. Department of Education in Kansas City. David has had the privilege to work in the student aid industry for 19 1/2 years at the U.S. Department of Education. He has been involved in delivering and developing training at Federal Student Aid (FSA) for 16 years, holding the post of Training Officer for 10 years.

## **Kathy Blau**

You can take a girl out of the country, but you can't take the country out of the girl! Kathy has her roots in north central Kansas and strayed only as far as Fort Hays State University for her college days. Following a stint as a high school mathematics teacher and a twenty-year career of customer service with financial institutions, fate led her to work in Financial Aid at GCCC. It's been never a dull moment since—especially in the cultural melting pot of SW Kansas. Any spare time she finds is spent communicating with her grown children, Derek who is a pharmacist in Kansas City, and her daughter Whitney and her hubby who are graduate students in Columbia, MO. Happy trails will lead her spouse to retirement next spring after over 20 years with KDOT. If only she could say the same for those of us traveling down the road of PLEU and SULA !!



# PRESENTER BIOGRAPHIES



## **Diane Borchardt**

Diane Borchardt serves as Great Lakes' Senior Marketing Associate for Kansas, Arkansas, Minnesota and Utah from her home base in Minnesota; and brings more than 30 years of financial aid experience to her presentations. Diane joined Great Lakes in 2009 as part of the affiliation with Education Assistance Corporation (EAC). Diane had been Client Relations Manager at EAC since 2002, working with schools in Minnesota and Wisconsin. Previously, Diane worked as the Financial Aid Director at Concordia University in St. Paul, Minnesota. She has participated in numerous leadership positions within the financial aid community. Diane holds a bachelor's degree from Concordia University.

## **Rechelle Brown**

Rechelle Brown joined Coast Professional as the Client Relations Manager in 2012. Prior to that, she managed the student loan servicing center for the country's largest financial aid servicer and was responsible for developing, implementing and managing compliance programs and all facets of servicing Perkins and institutional loans as well as tuition accounts for more than 100 client schools. She has been in the credit and collection industry for over 30 years and earned a Bachelor's degree in Business with a concentration in Management from Barry University in Miami Shores, FL.

## **Robb Cummings**

Robb Cummings, Director of Business Development for Sallie Mae, has worked in the student financial aid industry for the past nineteen years. He has been active on both the state and regional level. As a KASFAA member, Robb has served as the Associate Member Representative and on the Associate Member, Awards, Corporate Development, Finance, and Conference Planning committees. He has served in RMAFAA as the Chair for Summer Institute, as Associate Member Delegate, as Annual Conference Co-Chair, and on various other committees. A graduate of Washburn University with a BBA degree in Marketing and Management, Robb resides in Topeka.

## **Janet Dodson**

Janet Dodson is the Associate Director at Tuition Exchange and her primary responsibilities focus on training and communication. She is a graduate of Emporia State University and Kansas State University. Her degrees focus on education and educational administration. She has served NASFAA, RMAFAA, NeASFAA and KASFAA in many roles, including president. In addition, Dodson is an adjunct professor at Doane College - Lincoln campus where she teaches Introduction to Research and Business Ethics classes.



# PRESENTER BIOGRAPHIES



## **Keith Fitzsimmons**

Keith Fitzsimmons has been the Director of Student Accounting for the University of Kansas Medical Center since 1986. This Washington, DC native spent eleven years in the Army as "Sergeant Fitz" before his path wound through Kansas State University and the Kansas City office of Arthur Young, (an old Big 8 CPA firm). Starting with stacks of old ledger books, he introduced computers to the Med Center's Fiscal Office. In 1988, Keith was awarded a State of Kansas Certificate of Merit by Governor Mike Hayden for introducing a procedure involving the Kansas Medical Student Loan Program that netted over \$2.5 million in recovering lost collections. Keith has been involved with KASFAA since he started at KU Med. He was one of the pioneers in getting the fiscal officers to attend the conferences, create an ad hoc committee and finally move to a standing committee. He has been the committee chair or co-chair numerous times and has used his unique style of humor and questions to move the committee forward. He also is one of the few fiscal officers that routinely participate in College Goal Sunday as he makes the perfect greeter for the students and parents. This natural charisma may explain why he seems to present at almost every conference. He has presented at the ECSI national user conference in Pittsburg, Pennsylvania, RMAFAP and MASFAP (Missouri State Association), hosted a PERKINS loan webinar for COHEAO, and conducted the first Business Officer Training for MASFAPP. This past summer, he presented at the COHEAO national conference in Denver. Keith wrote, directed, and starred in the industry acclaimed video, "A Day in the Life of the Bursar". He has been awarded the KASFAA Meritorious Achievement and Hall of Fame Awards. He is currently the KASFAA Treasurer. Keith and his wife Laura are empty nesters, live in Olathe, Kansas and are very active with their church, Laura's high school (Olathe Northwest), several pet rescue missions, and various other civic and faith based organization. They were part of a work group that went to Joplin, Missouri after the May, 2011 tornado to help with disaster relief clean-up. Keith is also the Chaplin Emeritus of Boy Scout Troop 201 in Overland Park.

## **Elaine Henrie**

My current title, Director Financial Aid, Scholarships & Veterans Services & Registrar would absolutely not be possible if I did not work with some amazing people who help me keep all the balls in the air. It has been my great fortune to be a member of the Emporia State University team for the past 26 years, first as the Enrollment Supervisor and Degree Analyst and then Associate Director and Director of Financial Aid. Originally I was employed in the private sector, where I served as secretary/treasurer of a small construction firm. I have degrees from Friends and ESU. I am past two-time KASFAA President, have been a NASFAA trainer, served on several KASFAA committees, and have presented at NASFAA, RMAFAP, and KASFAA conferences. In my other life I am president of the Altar Society of St. Patrick's Church, Osage City, KS and I serve on the Parish Financial Council. I am wife to Walt, mother to Dena and Brandy, grandmother to Mason, Austin, Quinton, and Bryson.



# PRESENTER BIOGRAPHIES



## **Brenda Hicks**

Brenda Hicks has served 22 years in the field of higher education. The last 12 have been in the field of financial aid. During those 12 years, she has been active in KASFAA, RMAFSA and NASFAA in several positions. She is the President-Elect of KASFAA. For a few more weeks, she serves RMAFSA as Past President. And she sits on the NASFAA 50th Anniversary Celebration Taskforce. When she isn't doing all these things, she has also been spotted at church, 4-H, and on the football sidelines with her husband for middle school and high school games. She's the mom reading a book.

## **Patrick Hoffelmeyer**

Patrick Hoffelmeyer joined ERS in February 2014 and was quickly promoted to Manager, Business Development for the Higher Education Sales Team. He received his B.A. in Communication Studies with a minor in Sociology from Iowa State University. He began his career in the Accounts Receivable Office at Iowa State University, first as a work-study student then as a full-time employee. As a result, he has ten years of extensive experience relative to university/agency relations.

## **Sara Honeck**

Sara Honeck is the Director of Student Financial Aid at the University of Kansas Medical Center. She is a graduate of the University of Missouri, where she started her career in financial aid as a student, and then as a full-time employee in the MU Student Financial Aid Office. After working at MU, Sara accepted a position at the University of Kansas Medical Center in Kansas City in 1991, and has been at this location for over 20 years. Her office processes financial assistance for students in the health professions programs at the University of Kansas Medical Center.

## **Darcy Johnson**

Much like Kathy Blau, Darcy is a farm girl who only traveled 45 minutes to the bustling metropolis of Emporia to attend ESU. Along the way, she (eventually) completed her BS in Sociology and worked in restaurant management, retail management, and banking. She has also worked with youth in foster care through the CASA volunteer program. Fate and perfect timing brought Darcy into the Financial Aid family at ESU. Time not spent at work is spent hanging with the hubby, Traylor and their evil furbaby, Abby; papercrafting and blogging; walking and yoga(ing); and homework for her Master's degree in IDT. Oh, and reading up on work-study is another favorite pastime.



# PRESENTER BIOGRAPHIES



## **Craig Karlin**

Craig has worked in the financial aid profession since 1993 and has been Director of Financial Assistance at Fort Hays State University since 1996. Craig is a former president of the KASFAA and has also served in numerous roles in regional and national professional organizations such as NASFAA and RMASFAA. Currently, Craig serves as Co-Chair of the newly formed KASFAA Governmental Relations Committee. Prior to serving in the financial aid profession, Craig was the Assistant Director of Admissions at Fort Hays State University and administered, among other things, the university's scholarship programs. While remaining the Director of Financial Assistance at FHSU, Craig has concentrated on quality improvement accreditation initiatives through the North Central Association of Colleges and School's (NCE) Academic and Quality Improvement Program (AQIP). In addition, Craig has also focused on university Title IV compliance initiatives and modernizing and integrating the university's student information systems and services.

## **Ben Kohl**

Throughout his educational and professional careers in higher education, Ben has won awards, been honored, and has been in many leadership positions for professional and community service organizations. Ben has been invited by local, regional, and national organizations to conduct presentations on student development and financial aid. Within KASFAA, he has been a committee chairperson, conducted presentations, and helped to plan two annual state conferences. Ben currently serves as President for KASFAA. He also was recently appointed to serve on the NASFAA Website Re-development Task Force. Ben is ABD on his Ph.D. in student affairs in higher education administration. Ben has served as an Assistant Director for the Office of Student Financial Assistance at Kansas State University for nearly a decade.

## **Diane Lindeman**

Diane Lindeman is the Director of Student Financial Assistance for the Kansas Board of Regents. She holds a bachelor's degree in secondary education and master's degrees in counseling psychology and public administration all from the University of Kansas. Diane has over 30 years of higher education student service experience. Prior to joining the staff of the Board of Regents, Diane was the Director of Admissions at the University of Kansas School of Law, Associate Director of Student Financial Aid at Baker University, Assistant Director of Student Financial Aid and Assistant Director of Admissions at the University of Kansas. Diane serves on the Executive Board of the National Association of State Student Grant & Aid Programs (NASSGAP) and is President-elect of NASSGAP for 2013-14.



# PRESENTER BIOGRAPHIES



## **Lois Madsen**

Lois Madsen assumed the Director of Student Financial Planning position at Kansas Wesleyan University in July 2008. Despite her short tenure as a Kansas Financial Aid Administrator, Lois has enjoyed a (very) long career in all types of post-secondary education systems in California, where she was a very active member of the "CASFAA with a 'C'" for many years, holding offices such as Secretary (while Jeff Baker, now of USDE, was President), Segmental Representative, and Conference Co-Chair. Her primary involvement was focused on training. She assisted in founding a workshop series intended to license financial aid administrators (then a requirement in California) which was recognized by NASFAA for service to the profession. Her work in "CASFAA-with-a 'C'" garnered her awards for Service to the segment twice, Creative Leadership for service which moved the organization further, and served as a trainer in the WASFAA summer institute three times. Lois is married, no children (unless you count children with paws.) Her hobbies include foreign travel and scuba diving. Lois and her husband are restoring a historic farm house in Paola, KS, where they will retire sometime after Lois has reached her 100th birthday.

## **Jeanne Mott**

Jeanne was born and raised in Colorado. She received her undergraduate degree from The University of Northern Colorado, and her master's degree from The University of Arizona. She joined the Baker faculty in 1981 as chair of the Home Economics Department. A few years later she reduced her teaching load to become the director of the Career Development Center. In 1988 she was invited to join the Office of Financial Aid, and as the saying goes, the rest is history. Fate has a way of directing us to our career passion, and this has definitely become Jeanne's passion. She has held leadership roles in her state and regional financial aid associations. Her real passion is training and has continuously been a trainer at the RMASFAA Summer Institute. She has served as a presenter numerous times at the state, regional and national levels. Her most satisfying achievement was receiving The Ron Smout Award for Teaching and Mentoring from RMASFAA. At the 2012 NASFAA Conference, Jeanne was named a recipient of the 2012 Leadership Award. At the 2012 RMASFAA Conference, Jeanne was added to the RMASFAA Hall of Fame list.

## **Myra Pfannenstiel**

Myra comes from the school side of financial aid and financial education, which has given her a well-rounded perspective on what a financial aid office, as well as a school in general, needs to do to engage their students in healthy personal finance behavior. She's armed with a wealth of experience and great insight as she works with schools to reach a customized plan that will benefit both financial aid offices and the student population. She is currently the Strategic Business Director at Inceptia.

## **May Schumacher**

May Schumacher rode into Old Fort Hays and joined the infamous Sheriff of Fort Hays (Judy Getty) in 2007 as her deputy. May's primary responsibilities have been Return of Title IV, Direct Lending drawdown/reconciliation, collection of R2T4 debt, international scholarships and related taxation issues. She earned her Associate in Accounting degree from Bunker Hill Community College in Charlestown, Massachusetts, and her Bachelor in Finance from Fort Hays State University.



# PRESENTER BIOGRAPHIES



## **Shelley Sutton**

Shelley Sutton has served as Executive Director of the Kansas CLE Commission since 1991. She holds a Bachelor of Arts from Fort Hays State University and a Master's of Science degree from Kansas State University. Both degrees have an emphasis in Communication. She is Past President of CLereg, the national organization of mandatory continuing legal education regulators. In addition, she is an adjunct professor at Washburn University where she teaches Computers in the Law Office for paralegals.

## **Mary Sommers**

Mary Sommers is currently the Director of Financial Aid at the University of Nebraska at Kearney. She has been at UNK since 1992 where she served as a financial aid counselor and assistant director before becoming director in 2000. Prior to coming to UNK she was the Director of Financial Aid and also an Admissions Counselor at Rocky Mountain College, Billings, MT. Mary has served as a representative at Large on the Board of Directors of the National Association of Student Financial Aid Administrators (NASFAA). She also chaired NASFAA's Task Force on the Code of Conduct and Statement of Ethical Principles. She is the proud recipient of NAFAA's Meritorious Achievement Award. In her state and region Mary has served on two occasions as the President of the Nebraska Association of Student Financial Aid Administrators. She was the President of the Rocky Mountain Association of Student Financial Aid Administrators (RMASFAA) in 2004. Over her career, Mary has presented at state, regional and national conferences on a number of financial aid and higher education topics.

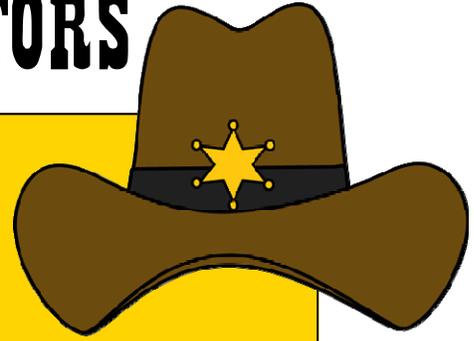
## **Diana Van Dyke**

Diana VanDyke began working in the Financial Aid Office for Butler Community College in October of 2001. Prior to that, she worked in a tax office and also for a national laboratory as the corporate trainer for the billing office. Diana graduated Cum Laude from Tabor College with a Bachelor of Science in Business Management and Organization in 2001. In April of 2006 Diana finished her Executive Master of Business Administration with Friends University which means she's bright as a new penny! Still working part time for a tax office, Diana can now boast over 20 years of experience and training in personal tax preparation. While at Butler, Diana has been responsible for the Federal Work-Study Program, the Academic Scholarship program, Kansas Board of Regents Scholarships, and coordination of outside scholarships which is 'bout as easy as putting socks on a rooster! She also maintains her duties as a Financial Aid Counselor so you can't pull the wool over her eyes! Diana has served on many KASFAA committees including the Training Committee, the Electronic Resource Committee and the Conference Planning Committee and is currently the Chair of the Training Committee. When not buried in heavy enrollment duties, Diana does volunteer work with the USS Jeanette Maddox, is a board member of the Kansas Saddle Horse Association, and owns a small Miniature Horse breeding farm. That tells me there is no grass growing under her feet. She's as busy as a hound in flea season!



# KASFAA BOARD OF DIRECTORS

Ben Kohl, President  
Brenda Hicks, President Elect  
Tony Lubbers, Past President  
Sara Vancil, Vice President  
Elaine Henrie, Secretary  
Keith Fitzsimmons, Treasurer  
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## GET SOCIAL ON THE RANGE!

While in Dodge City, be sure to communicate with other members at the KASFAA Fall Training Conference through KASFAA's social media channels. Throughout the conference, we'll be posting opportunities for attendees to win fun prizes on Twitter and Facebook—so keep your eyes peeled!



Twitter - <https://twitter.com/KASFAAKANSAS> Post your insights, images, and questions about sessions, speakers and events to Twitter. Be sure to include the hashtag **#KASFAAFall14** in your tweets. If you want to know what's being said by other KASFAA members at the conference in real time, simply search for **#KASFAAFall14** in the Twitter search bar. Join followers of **@KASFAAKANSAS** and **@theFAChat** for a "Tweet-up" (Twitter Meet Up) on Friday morning, October 10 at 7:45 A.M., at breakfast before the Federal Update. This will be a short, informal gathering of fellow Tweeters to learn more about KASFAA social media efforts. If you don't have a Twitter handle, go to <https://twitter.com> and create an account to join the conference conversation and have some social media fun.



Facebook - Search for **KASFAA-Kansas** and be sure to "like" the KASFAA-Kansas page. Send your photos and comments to Marissa Kouns ([Marissa\\_Kouns@Friends.edu](mailto:Marissa_Kouns@Friends.edu)) so she can upload content to the KASFAA-Kansas KASFAAFall14 conference photo album on Facebook.

Be sure to join the **Oz-Sociated Press blog** too. This is the best place to see what is going on in KASFAA. Simply enter your email address on this webpage and click "Follow" to join.

<http://kasfaa.wordpress.com> You will get news updates, articles, member news, and more.





## Ten Right Answers Registers You for a Prize!

Welcome to the new [NASFAA Student Aid Index!](#)

Optimized for both mobile and desktop browsing, this tool puts key financial aid resources at your fingertips. We invite you to take a trip through this new tool on your laptop, tablet, or smartphone for a **chance to win a prize!**

**To play for your special prize, just write down the ten answers to the following questions, along with your name and work email address, and bring that sheet of paper to the KASFAA Training Conference registration table by 9:00am on Friday, October 10. All conference attendees are welcome to play!**

1. Start at the Student Aid Index information page: <http://www.nasfaa.org/index>. Write down the name of one person who provided a testimonial.
2. In case you need a little more convincing that this new tool is helpful, check out the short video. On the mobile-friendly login page shown in the video, what username is entered to log in to the Student Aid Index?
3. Now it's time to jump in – click on "Enter the Student Aid Index." According to the introductory text, name one example of the type of direct link you'll find within.
4. Next, scroll through the available terms on the left. Write down the last term on this list. Remember that this is a starting list; the Student Aid Index will continue to expand.
5. Select "Need Analysis" from the terms menu. The Student Aid Index includes related topics for more information, and synonyms where appropriate, as administrators across the country may use different terminology. What is one of the synonyms for Need Analysis?
6. Next, scroll to and select the term "Packaging." One of the key pieces of information about each topic is a link to the Statutory Authority. Click on Statutory Authority. How many references to U.S. Code are listed?
7. Regulations are another key set of information. Select "Consumer Information" from the terms menu on the left, then "Regulations." What is the title of the regulation listed there?
8. ED References are another key set of information. Scroll to "Academic Year." What volume and chapter of the FSA Handbook applies to that term?
9. Each term in the Student Aid Index has a hierarchy of subtopics related to it. Under the "Verification" term, what's the last sub-topic under "Exclusions from Verification?"
10. Lastly: sometimes you are not exactly sure where to start. Thankfully, the Student Aid Index includes a search, too. The entire Student Aid Index is searched, so NASFAA recommends keeping queries as succinct as possible, to keep the list of results manageable. Enter "forbearance" into the search box at the top left of the tool. How many results do you get?



# KASFAA COMMITTEES

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Nathan Buche, Co-Chair

### **Committee Members:**

Joni M Benz  
Kody Carlson  
Anthony D Lyons  
Kristen Martin  
Tanya E McGee  
Linda D Oldham Burns

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Tony Lubbers, Chair  
Ben Kohl, Co-Chair

### **Committee Members:**

Connie Corcoran  
Stephanie Covington  
Brenda D Hicks

## Conference Planning

Brenda D Hicks, Chair  
Sara N Vancil, Co-Chair

### **Committee Members:**

Erin Anderson  
Tisha P Anderson  
Tricia L Brothers  
Dianna Bunker  
Aimee Campbell  
La'Lisa Coley  
Lacey Ledwich  
Diane Lindeman  
May S Schumacher  
Danielle Sullivan  
Diana C VanDyke

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Darcy Esau, Co-Chair

### **Committee Members:**

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Sara Brubaker  
Elaine Henrie  
Brenda D Hicks  
Darcy Johnson  
Rachael Logan  
Tony Lubbers  
Anthony D Lyons  
Macklin J Schwartz

## Awards

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Carla E Brown, Co-Chair

### **Committee Members:**

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La'Lisa Coley  
Donna Fisher  
Lacey Ledwich  
Diane Lindeman  
Randell L Vanderweide

## College Goal Sunday

Gary L Bateman, Chair  
Linda D Oldham Burns, Co-Chair

### **Committee Members:**

Kathleen S Blau  
Tamara Bright  
Nathan Buche  
Marie Henkel  
Jill Lucas  
Anthony D Lyons  
Alex Zarchan



# KASFAA COMMITTEES

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Myra Pfannenstiel, Co-Chair

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Darcy Esau  
Mindy Hager  
Rebecca Hedrick

## Electronic Resources

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Herbert H Albertson, Co-Chair

### **Committee Members:**

Steven Enriquez  
Kristen Martin  
Russ McBee  
Macklin J Schwartz  
Danielle Sullivan

## Finance

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Amy Lackey, Co-Chair

### **Committee Members:**

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Tanya E McGee

## Fiscal Officers

May S Schumacher, Chair  
Shirley Bader, Co-Chair

### **Committee Members:**

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Keith Fitzsimmons  
Judith A Getty  
Mary L Sutton  
Karen D Thompson

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Stephannie DeLong, Co-Chair

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Anthony D Lyons, Co-Chair

### **Committee Members:**

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Stephanie Covington  
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Donna Carter, Co-Chair

### **Committee Members:**

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Blair Day  
Sara Honeck  
Lacey Ledwich

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Lois E Madsen, Co-Chair

### **Committee Members:**

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Perry J Diehm  
Scott Franz  
Diane Lindeman  
Jill Lucas  
Anthony D Lyons  
Randell L Vanderweide  
Brenda Maigaard

## Welcome Project

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Penny J Nemechek, Co-Chair

### **Committee Members:**

Tisha P Anderson  
Tricia L Brothers  
Dianna Bunker  
La'Lisa Coley  
Lacey Ledwich  
Katie L Starling  
Randell L Vanderweide



## Chuckwagon Granola

3 cups Regular Oatmeal (that's the regular kind folks!)

3 cups nuts – various kinds (Sunflowers, almonds, cashews, and peanuts are always a good choice)

¼ cup Pancake Syrup (Yep, good old pure maple syrup is the best!)

¼ cup Olive oil (...and that would be pure Olive oil too!)

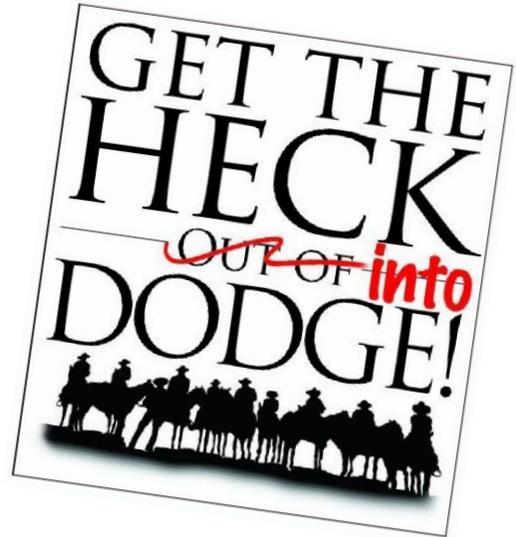
¼ cup Honey (little sweet never hurt anybody..)

1 Tablespoon Vanilla (smell the yumminess!)

Add a touch of Salt if the nuts you use are unsalted. Bake 70 minutes at 250 degrees – Stirring every 15 minutes. The mixture will seem wet but let it cool and break up into bite sized pieces.

Yippee-ki-yay!!! That's some good eatin!

~Registration Committee =D



# TEN FUN DODGE CITY FACTS

1. In the early 1800s, millions of buffalo roamed the plains where Dodge City currently sits. Between 1872 and 1875, more than 3,000,000 were killed.
2. Fort Dodge was established in 1865 to protect wagon trains on the Santa Fe Trail and to furnish supplies for soldiers fighting the Indian wars on the Plains.
3. Dodge City is home to two of the world's largest beef processing facilities, National Beef and Cargill Meat Solutions.
4. Dodge City was named True West Magazine's #1 Top Western Town in 2014.
5. Doc Holliday's office was in Room 24 of the Dodge House. Advertisements state "Money refunded if not satisfied."
6. The term "Red Light District" is said to have originated in Dodge City. Its meaning came from railroad workers leaving their lanterns on the front porches of brothels.
7. Boot Hill Museum hosts more than 100,000 visitors each year.
8. The first commercial wind farm in Kansas is 20 miles southwest of Dodge on Highway 56.
9. Dodge City has a street named "Butter and Egg Road."
10. Dodge City was served by 14 daily passenger trains in 1926.

Compiled by the Dodge City Convention & Visitors Bureau and the Kansas Heritage Center





# URBAN KASEFAA

See You There!

**You're a real cowboy, ain't ya?!**

KASEFAA Spring Conference in the BIG CITY

**April 8 to April 10, 2015**

**Hotel at Old Town in Wichita, KS**